

# Ravi Ahmad

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## COMPETANCIES

- Organizational Culture: Change Management; Conflict Planning and Resolution; Supervising Remote Teams;
- Project Management: Asana, Basecamp, Trello, JIRA
- Languages: Proficiency in Hindi and French. Knowledge of Spanish.

## POST-COVID RECOVERY

### SABBATICAL, JAN 2022 - DEC 2022

- Designed and completed a personal renewal program with a Therapist, Pilates Instructor and Career Coach.

## EDUCATION

- 2005 **D.Phil. Development Studies**  
Oxford University, Oxford, UK  
(all but dissertation)
- 2003 **M.Sc. Economic History**  
The London School of Economics, London, UK
- 2002 **M.A. Economics**  
Jawaharlal Nehru University,  
New Delhi, India
- 2000 **B.A. Economics and French**  
Literature, Smith College,  
Northampton, MA, USA  
Dean's List 1997-2000

## MAKE THE PATH CONSULTING, DEC 2022 - PRESENT

### PROGRAM MANAGER, UNITED WAY OF GREATER LOS ANGELES, JUNE 2024 - OCT 2024

- Re-established United Way's Shared Prosperity initiative in the Pico Union neighborhood of Los Angeles.
- Created data-driven market analysis and strategic recommendations for vendor markets across the neighborhood; designed and executed comprehensive micro-entrepreneur support framework.

### PROGRAM MANAGER, LONG BEACH CENTER FOR ECONOMIC INCLUSION, FEB 2024 - MAY 2024

- Led the Advancing Peace grant from Cal Wellness and convened the North Long Beach Empowerment Coalition .

### CHIEF IMPACT OFFICER, LOCALIGHT, DEC 2022 - FEB 2024

- Supported the Founder/CEO with strategic planning, operations and product development.
- Managed \$223k contract with the City of Long Beach to move \$1MM in consumer spending towards POC owned small businesses.

### SELECTED ADDITIONAL PROJECTS

- Coaching a local women's organization on succession planning and member recruitment.
- Designing fund development strategy with a local organization working with foster youth.

### PROGRAM DIRECTOR, LONG BEACH FORWARD, MAR 2020-JAN 2022

- Led our organization from fiscal sponsorship to independent 501c3 status with responsibilities for strategic planning, organizational culture, fundraising & other matters as part of the senior leadership team.
- Directed \$1,350,000 in community-led grant making, utilizing participatory budgeting and RFP processes; maintained 85% voter participation despite COVID disruptions; and grew network in alignment with our Best Start grant obligations.
- Grew my team from 3 to 7 and created our Organization Fellows program to develop the next generation of community organizers

### OPERATIONS MANAGER, THE BAIL PROJECT, MAR 2019-MAR 2020

- Supervised 6 bail funds and 14 direct reports across 5 states: Louisiana, Georgia, Arkansas, North Carolina and Oklahoma.
- Created and implemented strategic plans for each site with KPIs for bailouts, client support & systems change; built coalitions with judges, jail staff and local communities; hired, trained & supervised all site staff.

### DIRECTOR OF ACADEMIC ADMINISTRATION, 2007 - 2018

Department of Arts & Humanities, Teachers College, Columbia University

- Directed smooth execution of all activities related to the \$10 million budget, covering academic operations, faculty projects & grants.
- Supervised 15 full time & 9 part time direct reports plus student workers. Set and monitored performance targets
- Transformed our flagship non-credit certificate into a range of online offerings; conducted market analysis, set pricing strategy & revenue targets.